

DAAE20-01-R-0024

PRICING EVALUATION SHEET

CLIN 0001: Periscope, Armored

NSN: 6650-01-320-5628

PN: 12357848

Ordering Period 1

Ordering Period 2

First Article Test

The estimated total quantity for Ordering Period 1 for CLIN 0001 includes the "guaranteed minimum" quantity of 1,000 each.

Range	Unit Price	Wgt	Unit Price	Wgt
500 - 999		40%		5%
1,000 - 1,499		50%		40%
1,500 - 1,999		5%		50%
2,000 - 2,500		5%		5%

Weighted Total:

Evaluated Price for CLIN 0001:

CLIN 0002: Periscope, Armored

NSN: 1240-01-319-5340

PN: 12357841

Range	Unit Price	Wgt	Unit Price	Wgt
250 - 499		10%		10%
500 - 999		60%		60%
1,000 - 1,500		30%		30%

Weighted Total:

Evaluated Price for CLIN 0002:

CLIN 0003: Periscope, Armored

NSN: 1240-01-319-5339

PN: 12357840

Range	Unit Price	Wgt	Unit Price	Wgt
250 - 499		20%		20%
500 - 999		75%		75%
1,000 - 1,500		5%		5%

Weighted Total:

Evaluated Price for CLIN 0003:

Total Evaluated Price for All Years:

1. If the offeror fails to submit prices for all CLINs, all ordering periods, all quantity ranges, and/or the First Article Test, then the Government may determine that this offer should be rejected and no longer considered for award.
2. For evaluation purposes, the Government has weighted the ranges based on the likelihood that if an order is placed, it will be placed in that particular range. An evaluation price will be calculated by multiplying the offered unit prices by their respective weights and minimum quantities for each range on each line item and adding the totals for all years. When appropriate, the first article test cost will be added to the total evaluated price for CLIN 0001, Ordering Period 1.
3. A total evaluation price will be determined by adding the adjusted totals on all line items and all years.
4. If first article test cost is required, its cost will be amortized into the unit price for the initial delivery order for each item.

## SECTION L - PAST PERFORMANCE

1. The offeror shall submit with its initial proposal contract references representing its recent, relevant performance under Government and/or commercial contracts. The contractor shall submit no more than five (5) contract references.

a. "Recent" means any contract under which any performance, delivery, or corrective action has taken place within approximately the last three (3) years of the issuance of this solicitation.

b. "Relevant" means performance that demonstrates the offeror has successfully manufactured or provided unity periscopes on contracts that have exceeded \$100,000.00 and that demonstrates that the offeror has successfully performed on contracts involving the following processes or skills. These processes and skills are listed in descending order of importance.

Manufacture and production of military grade laser protected periscopes in accordance with U.S. Government technical data packages (TDPs) in sizes of approximately 6"X8"X3" (width, length, and thickness) or larger. This includes the bonding of acrylic, metal, and glass components while preserving optical characteristics equivalent to or greater than the requirements of this solicitation.

Manufacture and production of military grade non-laser protected periscopes in accordance with U.S. Government TDPs in various sizes of approximately 6"X8"X3" (width, length, and thickness) or larger. This includes the bonding of acrylic metal, and glass components while preserving integrity of optical characteristics.

If the offeror previously submitted past performance information within in past 12 months for contracts having the same relevancy as described above, this same information may be resubmitted along with any additions or updates.

2. The following information is required with respect to each contract reference:

- a. Contract number and award date
- b. Item(s) and or service(s) provided, including national stock number (nsn), product description, part number, if applicable
- c. A brief explanation of the contract's relevance to the current procurement
- d. Contract dollar value
- e. Quantity and monthly delivery rate, if applicable
- f. Original performance schedule, actual performance dates
- g. Describe technical innovations or engineering changes that improved the quality of performance aspects of the delivered product, or any significant achievements associated with contract performance.

h. Buying activity or company, and mailing address

i. Point(s) of contact, including names, job titles, telephone and fax numbers, and email addresses

3. A past performance questionnaire is provided as an attachment to this solicitation for the offeror's convenience. The offeror may use this attachment to provide all information requested by paragraph 2 above. If the offeror chooses to use the attachment, a copy must be furnished for each of the relevant contracts.

4. In addition to the above contract references, the offeror shall identify every recent and relevant contract it was awarded within the last three years that has experienced any delivery/performance delays, quality problems, or those that were terminated, or cancelled for any reason, in whole or in part. Any contract falling under the descriptions in the paragraph must furnish all of the information requested as well as the information listed below:

a. List each time the delivery schedule was revised

b. Provide an explanation of why the revision was necessary

c. Provide a copy of any cure notices or show cause letters received

d. Identify reason for any termination

e. State any corrective actions taken to avoid recurrence

f. Describe the extent to which the corrective action has been successful, identifying points of contact who can confirm the success of the corrective measures

g. Describe in detail any quality or technical performance problems, including:

(1) Rejection or failure of vendor parts

(2) Internal/external customer complaints

(3) First Article Test Report (FATR)/first piece disapprovals/failures

(4) Lot rejections

(5) Audit findings classified as major

(6) Quality deficiency reports

(7) Warranty claims

The number of contract references provided in response to this paragraph is unlimited. If there are no recent relevant contracts meeting the description above, the offeror must so state that.

SECTION M - PAST PERFORMANCE

1. Past performance information is evaluated as a predictor of future contract performance. Using past performance information for each offeror, the Government will assess the risks relative to the successful performance of this requirement.

2. In evaluating past performance, the Government may review the offeror's current and prior performance record of complying with all aspects of its contractual agreement: conformance to technical requirements; timeliness of deliveries/performance; quality of performance; and the contractor's history of cooperative behavior and commitment to customer satisfaction.

3. In conducting the past performance evaluation, the Government may use information obtained from other sources.

4. The Government may consider the currency, degree of relevance, source and context of the past performance information it evaluates as well as general trends in performance, and demonstrated corrective actions.

a. A significant achievement, problem/problem resolution, or lack of relevant data in any element can become an important consideration in the selection process.

b. A negative finding in any element may result in an overall high-risk rating.

5. Offeror's' past performance will be rated as follows:

Very Low Risk: Based on the offeror's past performance, very little doubt exists that the offeror will successfully perform the required effort.

Low Risk: Based on the offeror's past performance, little doubt exists that the offeror will successfully perform the required effort.

Moderate Risk: Based on the offeror's past performance, some doubt exists that the offeror will successfully perform the required effort.

High Risk: Based on the offeror's past performance, significant doubt exists that the offeror will successfully perform the required effort.

Unknown Risk: The offeror had little or no recent/relevant past performance upon which to base a meaningful performance risk prediction.

6. The Government is not required to interview all points of contact identified by offerors.

7. It is the responsibility of the offeror to provide complete past performance information and thorough explanations as required by Section L. The Government is not obliged to make another request for the required information.

8. Failure to provide in one's initial proposal the full factual information required by Section L of this solicitation may reflect negatively on an offeror's cooperativeness and commitment to customer satisfaction.

PAST PERFORMANCE INFORMATION QUESTIONNAIRE  
(DAAE20-01-R-0024)

If this form is used you must provide all relevant contract information that pertains to the Past Performance Information Submission of Section L & M of the solicitation. If more room is required, you may use the space at the bottom of the second page or continue on a separate sheet.

1. RELEVANT CONTRACT NUMBER \_\_\_\_\_ Award Date \_\_\_\_\_

Relevant Contractor's Name:  
Cage Number:

2. Contracting Activity: (Government or Commercial)  
(Address) \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

3. Relevant Contract Dollar Value:

4. Points of Contact: Must be points of contact for relevant contract number, not offeror's personnel.

a. Procuring Contracting Officer  
(name) \_\_\_\_\_  
(email) \_\_\_\_\_  
(phone) \_\_\_\_\_  
(FAX) \_\_\_\_\_

b. Current Admin Contracting Officer  
(name) \_\_\_\_\_  
(email) \_\_\_\_\_  
(phone) \_\_\_\_\_  
(FAX) \_\_\_\_\_

c. Gov't Quality Assurance Rep (QAR)  
(name) \_\_\_\_\_  
(email) \_\_\_\_\_  
(phone) \_\_\_\_\_  
(FAX) \_\_\_\_\_

d. Industrial Specialist  
(name) \_\_\_\_\_  
(email) \_\_\_\_\_  
(phone) \_\_\_\_\_  
(FAX) \_\_\_\_\_

e. Other (Private Firm, Company President or other POC)  
(name) \_\_\_\_\_  
(email) \_\_\_\_\_  
(phone) \_\_\_\_\_  
(FAX) \_\_\_\_\_

5. Description of Relevant Item:

a. Item: \_\_\_\_\_  
b. Part Number: \_\_\_\_\_  
c. NSN: \_\_\_\_\_

6. The following is the contractor's description of the work performed under this contract. Please comment on the accuracy of the information and detail any disagreements.

Description of work performed:

The offeror should provide a complete description of relevancy for the work performed on relevant contract.

7. Was the contract terminated or cancelled (in whole or part)? YES or NO If yes, why?

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8. Were there any instances where quality or schedule requirements were not met? If so, please explain. If not, please state "none".

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9. Were there any problems concerning the contractor's adherence to contract delivery schedules? If not, please state "none". (Schedule)

**Delivery Data:**

a. Original Delivery Schedule: Start Date: End Date:

b. Revised Delivery Schedule: Start Date: End Date:

(i) State reason for revision of schedule: \_\_\_\_\_

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c. Contract Delivery Status: Please check proper description

On Time                       Delinquent                       Product Delivered and Paper Delay  
 Government Caused         Contractor Caused         Other/Explain

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d. Contract Delivery Delinquency Age Status: Please check proper description

15-30 Days Delinquent         31-60 Days Delinquent  
 61-90 Days Delinquent         Over 90 Days Delinquent

10. Were there any problems encountered in the performance of the contract, conforming to specifications and standards of quality and good workmanship that negatively impacted the customer? If so, please describe. In addition, list the Quality Deficiency Report (QDR) number (if applicable) and describe the deficiency, include a description of corrective actions implemented as a result of the problem encountered. (Technical)

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11. Overall, were there any deficiencies, weakness, or strengths concerning the contractor's commitment to customer satisfaction. (Business Relations)

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