

Pricing Sheet
 DAAE20-03-R-0127
 Direct Motor Current

Pricing Ref: 2003-03030

EXHIBIT A

2-Apr-03

CLIN 0001 NSN: 6105-01-158-2232
 Direct Current Motor

F A T		Ordering Period 1		Ordering Period 2		Ordering Period 3		Ordering Period 4		Ordering Period 5	
Order Quantity	Unit Price	Weight									
200 - 299	\$	15%	\$	15%	\$	15%	\$	15%	\$	15%	
300 - 400	\$	75%	\$	75%	\$	75%	\$	75%	\$	75%	
401 - 500	\$	10%	\$	10%	\$	10%	\$	10%	\$	10%	
		100%		100%		100%		100%		100%	

1. The total evaluated price will be calculated by summing the product resulting from the multiplication of each ordering period unit price by its respective weight and maximum order quantity of the range for each ordering period.
2. The FAT costs will be added as part of the total evaluated price, if appropriate.
3. The sum of the evaluated price and FAT costs will be the Total Evaluated Price.
4. For evaluation purposes, the Government has weighted the ranges based on the likelihood that if an order is placed, it will be in that range.
5. If a FAT is required it's cost may be added to the delivery order price, when issued; and amortized into the unit price.