

**GENERAL DYNAMICS**  
**LAND SYSTEMS DIVISION**  
 P.O. BOX 2071  
 WARREN, MICHIGAN 48090-2071

**SMALL BUSINESS AND SMALL DISADVANTAGED  
 BUSINESS SUBCONTRACTING PLAN**  
 Submitted in accordance with Public Laws 95-507,  
 99-651, 100-160, & FAR 52.219.9

1. Government Contract DAAE20-97-G-0002		2. GDLS Number K-1602-RZ, ISSUE 1		3. Program Description <i>ARMY</i> FOX NBCRS MAINTENANCE SUPPORT	
4. Date Prepared 26-Jan-00		5a. Preparer's Name GREGORY J. SOKOLOWSKI		5b. Title Sr Representative	
6. PROCUREMENT APPROVAL a. Name : R. E. Lafferty <i>[Signature]</i>		6b. Title S. B. L. O.		6c. Date	
7. The following applies to plans with subcontract goals less than 5%: In support of the government policy of placing a fair proportion of its acquisitions with small disadvantaged businesses, GDLS will strive to exceed the goals agreed to in our subcontracting plans and endeavor to achieve an overall goal of 5% of our total commitment dollars to small disadvantaged businesses, historically black colleges, and minority institutions; and 5% of our total commitment dollars to woman-owned small businesses.					
8. Total estimated cost of subcontracts relating to this plan:  \$0.00		Category Goals		\$ Amount	Percentage
		a.	Small Business Concerns (includes SDB, WOSB, HBCU/MI)(Dollar Amount and Percent of 8c.)	\$0.00	
		b.	Large Business Concerns (Dollar Amount and Percent of 8c.)	\$0.00	
		c.	Total (Sum of 8a and 8b.)	\$0.00	
		d.	Small Disadvantaged (SDB) Concerns (Include HBCU/MI) (Dollar Amount and Percent of 8c.)	\$0.00	
		e.	Women-Owned Small Business (WOSB) Concerns (Dollar Amount and Percent of 8c.)	\$0.00	
9. Indirect and overhead costs (check one) <input type="checkbox"/> have been <input type="checkbox"/> have not been included in the goals specified in item 8 above. If "have been" is checked, explain the method used in determining the proportionate share of indirect and overhead cost to be allocated as subcontracts to small business concerns and small disadvantaged business concerns.					
10. The following comments/methods were used in developing the goals for this subcontract plan. This includes a description of principal products/service to be subcontracted. (Use extra sheet, if req'd.)  As in previous Fox Maintenance Small Business Subcontracting Plans, the estimated cost for Thyssen Henschel, a foreign owned business, has been excluded from this Plan. Also, the estimated costs for phone, fax, copier services, and accounting services as well as a english secretarial service in Germany have been excluded. The above exclusions total to the negotiated material cost of \$6,989,163.00.					