

1. 52.212-2 -- Evaluation -- Commercial Items (Jan 1999)

Basis for Award:

(a) The Government contemplates awarding one five-year, firm fixed-price, indefinite delivery indefinite quantity (IDIQ) contract as a result of this solicitation. The award will be based on an evaluation of three factors, to include: (1) Technical, (2) Global Commercial Logistical Support, and (3) Price. The Technical factor will be evaluated on a Go/No-Go basis. The Global Commercial Logistical Support factor will be evaluated relative to price on a trade-off basis. The Global Commercial Logistical Support factor is approximately equal to price. Because the Global Commercial Logistical Support factor will be evaluated under a trade-off analysis, the Government reserves the right to select other than the low priced proposal or highest rated proposal. The criterion for each factor is outlined below.

(1) **Technical.** Technical proposals will be evaluated for acceptability on a Go/No-Go basis relative to Purchase Description 415 (PD-415) and will not be ranked. All offers meeting the requirements of PD-415 will be considered technically equal. A "Go" means that the offeror's submittal demonstrates that its offered product will meet all the requirements of PD-415. A "No-Go" means that the offeror's submittal does not demonstrate that all the requirements of PD-415 are met. Proposals that fail to meet the established criteria in the technical area (Go/No-Go) will not be evaluated any further and will not be considered for award. Only those proposals that are determined a "Go" in the technical area will be further evaluated in the Global Logistics Support and Price areas.

(2) **Global Commercial Logistical Support.** Under this factor, the Government will evaluate the extent and duration to which the offeror promises and is able to provide worldwide support for repair and replacement parts and service for the warranty period and beyond. The Government will focus its inquiry on the information provided by the offeror and shall consider the relative advantages and disadvantages of the proposal received. The Government reserves the right to make part of an award any promise or commitment made by the offeror relative to Global Commercial Logistical Support. To assist in the evaluation, proposals will be ranked as follows:

Excellent: The offered support substantially exceeds the five-year requirement, provides for repair and replacement parts and services in a timely and effective manner, and the perceived risk of nonperformance associated with the offered support is very low.

Good: The offered support meets or minimally exceeds the five-year requirement, provides for repair and replacement parts and services in a timely and effective manner, and the perceived risk of nonperformance associated with the offered support is low.

Adequate: The offered support meets the five-year requirement, provides for repair and replacement parts and services in a timely and effective manner, and the perceived risk of nonperformance associated with the offered support is moderate.

Poor/Unacceptable: The offered support does not meet the five-year requirement, fails to provide for repair and replacement parts and services in a timely and effective, or the perceived risk of nonperformance associated with the offered support is unreasonably high.

(3) Price. The Government will evaluate the prices submitted in accordance with Addendum 3 to the solicitation. The prices set forth in this appendix are for hardware. Global Commercial Logistical Support, and the requirements of the Statement of Work for New Equipment Training, and the Statement of Work for Publications, are not separately priced and are to be amortized within the unit prices offered.

The Government will evaluate the prices received for reasonableness and shall calculate a total evaluated price for comparison purposes. The total evaluated price will be calculated by multiplying each range price times the percentage assigned, times the minimum quantity of each range for each contract line item. All ranges and years will then be added for all line items to arrive at a total evaluation price.

The Government may be willing to pay a premium for superior Global Commercial Logistical Support, considering both the extent and duration of the support offered and perceived risk as to whether the offeror will perform as promised. In determining whether to pay a premium, the Source Selection Authority will compare the advantages and disadvantages of the Global Commercial Logistical Support proposals against the total evaluated price calculated under this section.

(b) A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

(End of Provision)