

OFFEROR:

26-Mar-04

PRICING EVALUATION SPREADSHEET

**SEGMENT 4: CONTAINERIZED SHOP SETS
CLIN 0004: STANDARD AUTOMOTIVE TOOL SETS**

____ PLACE AN "X" HERE IF YOU INTEND TO USE GOVERNMENT FURNISHED ENCLOSURE
____ PLACE AN "X" HERE IF YOU INTEND TO USE GOVERNMENT FURNISHED TRAILER

CLIN 0004AA : SATS Core plus Module #1 and Module #2 in Storage Media, Integrated

Qty Order Range	Ordering Period 1 Unit Price	Weight	Ordering Period 2 Unit Price	Weight	Ordering Period 3 Unit Price	Weight
1 - 4		60%		15%		15%
5 - 19		20%		20%		20%
20 - 49		10%		50%		50%
50 - 99		5%		10%		10%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						
TOTAL WEIGHTED EVALUATION PRICE						
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .						10.0%
TOTAL EVALUATED CLIN PRICE						

CLIN 0004AB : SATS Core plus Module #1 in Storage Media, Integrated

Qty Order Range	Ordering Period 1 Unit Price	Weight	Ordering Period 2 Unit Price	Weight	Ordering Period 3 Unit Price	Weight
1 - 4		60%		60%		60%
5 - 19		20%		20%		20%
20 - 49		10%		10%		10%
50 - 99		5%		5%		5%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						
TOTAL WEIGHTED EVALUATION PRICE						
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .						10.0%
TOTAL EVALUATED CLIN PRICE						

CLIN 0004AC : SATS Core in Storage Media, Integrated

Qty Order Range	Ordering Period 1 Unit Price	Weight	Ordering Period 2 Unit Price	Weight	Ordering Period 3 Unit Price	Weight
1 - 4		60%		20%		5%
5 - 19		20%		50%		10%
20 - 49		10%		20%		30%
50 - 99		5%		5%		50%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						
TOTAL WEIGHTED EVALUATION PRICE						
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .						25.0%
TOTAL EVALUATED CLIN PRICE						

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CLIN 0004AD : SATS Core Components (without Storage Media)

Qty Order Range	Ordering Period 1 Unit Price	Weight	Ordering Period 2 Unit Price	Weight	Ordering Period 3 Unit Price	Weight
1 - 4		5%		20%		10%
5 - 19		15%		50%		20%
20 - 49		60%		15%		50%
50 - 99		15%		10%		15%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						
TOTAL WEIGHTED EVALUATION PRICE						
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .						5.0%
TOTAL EVALUATED CLIN PRICE						

CLIN 0004AE : SATS Module #1 Components (without Storage Media)

Qty Order Range	Ordering Period 1 Unit Price	Weight	Ordering Period 2 Unit Price	Weight	Ordering Period 3 Unit Price	Weight
1 - 4		5%		20%		20%
5 - 19		15%		50%		50%
20 - 49		60%		15%		15%
50 - 99		15%		10%		10%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						
TOTAL WEIGHTED EVALUATION PRICE						
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .						5.0%
TOTAL EVALUATED CLIN PRICE						

CLIN 0004AF : SATS Module #2 Components (without Storage Media)

Qty Order Range	Ordering Period 1 Unit Price	Weight	Ordering Period 2 Unit Price	Weight	Ordering Period 3 Unit Price	Weight
1 - 4		5%		20%		20%
5 - 19		15%		50%		50%
20 - 49		60%		15%		15%
50 - 99		15%		10%		10%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						
TOTAL WEIGHTED EVALUATION PRICE						
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .						5.0%
TOTAL EVALUATED CLIN PRICE						

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CLIN 0004AG : Storage Media for SATS Core

Qty Order Range	Ordering Period 1		Ordering Period 2		Ordering Period 3	
	Unit Price	Weight	Unit Price	Weight	Unit Price	Weight
1 - 4		5%		20%		10%
5 - 19		15%		50%		20%
20 - 49		60%		15%		50%
50 - 99		15%		10%		15%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						
TOTAL WEIGHTED EVALUATION PRICE						
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .						5.0%
TOTAL EVALUATED CLIN PRICE						

CLIN 0004AH : Storage Media for SATS Module #1

Qty Order Range	Ordering Period 1		Ordering Period 2		Ordering Period 3	
	Unit Price	Weight	Unit Price	Weight	Unit Price	Weight
1 - 4		5%		20%		20%
5 - 19		15%		50%		50%
20 - 49		60%		15%		15%
50 - 99		15%		10%		10%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						
TOTAL WEIGHTED EVALUATION PRICE						
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .						5.0%
TOTAL EVALUATED CLIN PRICE						

CLIN 0004AJ : Storage Media for SATS Module #2

Qty Order Range	Ordering Period 1		Ordering Period 2		Ordering Period 3	
	Unit Price	Weight	Unit Price	Weight	Unit Price	Weight
1 - 4		5%		20%		20%
5 - 19		15%		50%		50%
20 - 49		60%		15%		15%
50 - 99		15%		10%		10%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						
TOTAL WEIGHTED EVALUATION PRICE						
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .						5.0%
TOTAL EVALUATED CLIN PRICE						

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CLIN 0004AK : SATS System Manuals Development (SOW Attachment 10)	
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED)	3.0%
TOTAL EVALUATED CLIN PRICE	

CLIN 0004AL : One(1) set of Tools for Production Representative Systems (used in Product Verification Testing)	
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED)	1.0%
TOTAL EVALUATED CLIN PRICE	

CLIN 0004AM : INTEGRATION COST (Per Unit)	
Number of Units (for Evaluation Purposes Only)	40
Total Integration Cost for 40 units	
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED)	1.0%
TOTAL EVALUATED CLIN PRICE	

CLIN 0004AN : Trailer (Alternative for Government Furnished)

Qty Order Range	Ordering Period 1 Unit Price	Weight	Ordering Period 2 Unit Price	Weight	Ordering Period 3 Unit Price	Weight
1 - 4		60%		15%		15%
5 - 19		20%		20%		20%
20 - 49		10%		50%		50%
50 - 99		5%		10%		10%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						

TOTAL WEIGHTED EVALUATION PRICE	
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .	10.0%
TOTAL EVALUATED CLIN PRICE	

CLIN 0004AP : Enclosure (Alternative for Government Furnished)

Qty Order Range	Ordering Period 1 Unit Price	Weight	Ordering Period 2 Unit Price	Weight	Ordering Period 3 Unit Price	Weight
1 - 4		60%		15%		15%
5 - 19		20%		20%		20%
20 - 49		10%		50%		50%
50 - 99		5%		10%		10%
100 - 150		5%		5%		5%
		100%		100%		100%
Weighted Evaluation Price						

TOTAL WEIGHTED EVALUATION PRICE	
x WEIGHT ASSIGNED TO CLIN (BASED ON LIKELIHOOD OF ORDERS TO BE PLACED) . .	10.0%
TOTAL EVALUATED CLIN PRICE	

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Cost Breakdown for CLIN 0004AA - This will not be used in computing the Total Evaluated Price. It is for information onl

<u>Price Element</u>	<u>Price</u>
Core Set Component	
Module #1 Components	
Module #2 Components	
Storage Media - Core Set	
Storage Media - Module #1	
Storage Media - Module #2	
Storage Media Installation	
Assembly Labor	
Other:	
TOTAL	



The TOTAL EVALUATED PRICE will be comprised of the following prices:

Total Evaluated CLIN Prices for Clins 0004AA through 0004AJ	_____
Clin 0004AK - System Manuals Development	+ _____
Clin 0004AL - One(1) set Tools for Production Representative Systems	+ _____
Clin 0004AM - Integration Cost	+ _____
Clin 0004AN - Trailer (Alternative for Government Furnished)	+ _____
Clin 0004AP - Enclosure (Alternative for Government Furnished)	+ _____
Price for GFM Trailer (if not proposing Alternative)	+ \$17,000.00
Price for GFM Enclosure (if not proposing Alternative)	+ \$40,000.00
TOTAL EVALUATED PRICE	= <input style="width: 100px; height: 20px; border: 1px solid black;" type="text"/>