

SECTION M

## EVALUATION CRITERIA/BASIS FOR AWARD

NOTICE TO OFFERORS

**BASED ON THE COMPLEXITY OF MANAGING THE MULTI-PROJECT, MULTI-DISCIPLINE JOB ORDER CONTRACT, AN OFFEROR MUST DEMONSTRATE A MINIMUM OF THREE YEARS OF EXPERIENCE IN CONSTRUCTION MANAGEMENT TO RECEIVE AWARD CONSIDERATION. PROPOSALS WHICH DO NOT DEMONSTRATE THIS REQUIRED MINIMUM DEGREE OF EXPERIENCE WILL NOT BE CONSIDERED.**

A. Selection of an offeror for award will be based on an evaluation of proposals in the following Areas: 1) Technical/Proposal Risk; 2) Performance Risk; 3) Price. Each Area is separately described below. Proposal ratings will be adjectival and narrative in manner. The award of a Contract will be made to that offeror whose proposal offers the best value to the government based on an integrated assessment of Technical/Proposal Risk, Performance Risk, and Price, consequently, the government may award to other than the low priced offeror. The Areas of Technical/Proposal Risk and Performance Risk are of equal importance; each of these Areas is more important than the Area of Price. Any proposal which is unrealistically high or low in price may be deemed indicative of a failure to comprehend the government's requirements and may be rejected for such a reason. If the government determines that the number of most highly rated proposals comprising the competitive range exceeds the number at which an efficient competition can be conducted, the competitive range may be limited to the greatest number of proposals permitting an efficient competition among the most highly rated proposals. Offerors are urged to ensure that their proposals are submitted on the most favorable terms in order to reflect their best possible potential, since less than the optimal initial proposal could result in the exclusion of the offeror from further consideration.

1. Technical/Proposal Risk. Technical/Proposal Risk is defined as the risk associated with the offeror's proposed approach in meeting the requirements of the solicitation. The government will conduct a Technical/Proposal Risk assessment based upon the quality of the offeror's proposed approach in meeting the requirements of the solicitation. Consideration will be given to the Factors of Project Management and Planning Capability; Subcontractor Support and Planning Capability; and Small Business Participation. The Project Management and Planning Capability Factor is more important than the Subcontractor Support and Planning Factor, and each of these Factors is more important than the Small Business Participation Factor.

The Project Management and Planning Capability Factor will be evaluated based upon the Subfactors of Key Project Management Staff; Task Order Response Plan; Quality Control Plan; Financial Resources; Support/Interface with Home Office/Company Staff; and Key Technical Support Staff. Of these Subfactors, Key Project Management Staff is of most importance, while the remaining Subfactors, Task

Order Response Plan; Quality Control Plan; Financial Resources; Support/Interface with Home Office/Company Staff; and Key Technical Support Staff are of equal importance.

The Subcontractor Support and Planning Capability Factor will be evaluated based upon the Subfactors of Subcontract Management; Identification of Key Subcontractors; and Purchasing System/Level of Subcontracting. Each of these Subfactors is of equal importance.

The Small Business Participation Factor will be evaluated based upon the extent to which offerors (both large and small businesses) identify and commit to small business, small disadvantaged business, woman-owned small business, and historically black college and university/minority institution (HBCU/MI) participation in the contract, whether as the contractor or a subcontractor or as a member of a joint venture or teaming arrangement. The evaluation will include the extent to which the proposal specifically identifies SBs, SDBs, WOSBs and HBCU/MIs, the specific items/services they will furnish, and the estimated dollar value of their participation, including the participation of the offeror, if a small business, and the extent of participation of such concerns in terms of dollar value and/or complexity of the work.

2. Performance Risk. Performance Risk is defined as the risk associated with the offeror's likelihood of success in performing the requirements of the solicitation as indicated by the offeror's record of past performance, as well as that of its key subcontractors. The government will conduct a Performance Risk assessment based upon the offeror's likelihood of success in meeting the solicitation requirements as indicated by its relevant past performance. Consideration will be given to the Factor of Past Performance as indicated by two Subfactors; 1) the degree to which the offeror and key subcontractors have conformed to specifications and standards of good workmanship; adhered to contract schedules; have a history for reasonable and cooperative behavior and commitment to customer satisfaction; and 2) the degree to which the offeror and key subcontractors have complied with the requirements of FAR 52.219-8, Utilization of Small Business and Small Disadvantaged Business Concerns; and for offerors who are large businesses, as defined by the Standard Industrial Code applicable to this solicitation, an additional evaluation of past performance over the last three calendar years in complying with the requirement of FAR 52.219-9, Small Business and Small Disadvantaged Business Subcontracting Plan. Subfactor 1 is more important than Subfactor 2.

3. Price. The offeror shall be evaluated based on the proposal's total overall evaluated price to the government. The proposed evaluated price will be evaluated for reasonableness and realism. Reasonableness means that the price does not exceed what would be incurred by a prudent business person in the conduct of competitive business. Realism means that the proposed price is realistic for the work to be performed and reflects a clear understanding of the solicitation requirements. Price will be evaluated in accordance with paragraph M-2.

B. Standards for Rating: A Source Selection Authority (SSA) has been assigned to determine which proposal represents the best value to the government. To assist the SSA, evaluators will review offers in the Areas of Technical/Proposal Risk and Performance Risk and will assign adjectival/narrative ratings. Evaluators will assign

ratings at the Factor and Subfactor level, as well as at the Area level. The SSA will review these ratings, but is not bound by them.

1. The possible ratings for the Technical/Proposal Risk Area are:

a) Good/Low Risk: Little doubt exists that the proposed approach will meet the requirements of the solicitation.

b) Adequate/Moderate Risk: Some doubt exists that the proposed approach will meet the requirements of the solicitation.

c) Marginal/High Risk: Substantial doubt exists that the proposed approach will meet the requirements of the solicitation.

2. The possible ratings for the Performance Risk Area are:

a) Good/Low Performance Risk: Little doubt exists, based on past performance, that the offeror will successfully perform the required effort.

b) Adequate/Moderate Performance Risk: Some doubt exists, based on past performance, that the offeror will successfully perform the required

c) Marginal/High Performance Risk: Substantial doubt exists, based on past performance, that the offeror will successfully perform the required effort.

SECTION M - PROCEDURE FOR PRICE EVALUATION

ATTACHMENT 15A

Evaluation of Proposed Prices for the base year and option periods will be conducted in accordance with the procedure shown following. **The following methodology is for evaluation purposes only and does not represent actual distribution of labor hours to be incurred.**

Base Year and Option Periods 1 – 4\*

	% of Guaranteed Minimum \$250,000**		Offeror's Proposed Coefficient Attchmt 14 Paras 3(A) & (B)		Evaluated Price
Prepriced Normal Hours	202,500	X	<u>***</u>	=	\$ <u>****</u>
Prepriced Other than Normal Hours	22,500	X	<u>***</u>	=	\$ <u>****</u>
NPP Normal Hours	22,500	X	<u>***</u>	=	\$ <u>****</u>
NPP Other than Normal Hours	2,500	X	<u>***</u>	=	\$ <u>****</u>
<b>TOTAL OVERALL EVALUATED PRICE</b>					<b>\$ <u>****</u></b>

\* This "chart" illustrates the evaluation methodology which will be used to calculate the Evaluated Price for each year. **The above chart will not be used by offerors to "fill-in" proposed coefficients; Section B of the solicitation will be used for this purpose.** It is anticipated that the proposed coefficients for the base year, will vary from those proposed for option period 1, that those proposed for option period 1 will vary from those proposed for option period 2, and so on through option period 4.

\*\*The amounts shown represent "weighted" proportions of the guaranteed minimum amount reflecting the government's estimate of the distribution of normal/other than normal and prepriced/non-prepriced effort. This distribution is for evaluation purposes only, and is not to be interpreted as representing the actual distribution of effort on any resulting contract.

\*\*\*In developing the proposed coefficient applicable to each "category" of hours, offerors are directed to Section B, paragraphs 1(a) – 1(i) and Attachment 14, Proposal Requirements; Content; Factors to Address, Paragraph 3, Price Area, Subparagraphs A and B.

\*\*\*\*TOTAL OVERALL EVALUATED PRICE = Base Year Evaluated Price + Option Period 1 Evaluated Price + Option Period 2 Evaluated Price + Option Period 3 Evaluated Price + Option Period 4 Evaluated Price

REQUEST FOR PROPOSAL (RFP) DAAE20-99-R-5004

JOB ORDER CONTRACT (JOC)

PRE-PROPOSAL  
CONTRACTOR'S WRITTEN QUESTION FORM

DATE: \_\_\_\_\_

FIRM NAME:

\_\_\_\_\_

ADDRESS:

\_\_\_\_\_

\_\_\_\_\_

REPRESENTATIVE:

\_\_\_\_\_

CONTRACT SECTION:

\_\_\_\_\_

PARAGRAPH NUMBER: \_\_\_\_\_ PAGE NO.: \_\_\_\_\_

**QUESTION**

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SUBMIT WRITTEN QUESTIONS CONCERNING THE RFP AT LEAST TWO DAYS PRIOR TO THE PRE-PROPOSAL CONFERENCE AND SHOULD BE SENT VIA FACSIMILE TO TACOM-ACALA, ATTN: AMSTA-AC-PCW-C/TERRI MAPLE, AT (309) 782-7233 OR 782-7289.

DAAE20-99-R-5004

NOTICE

THE NEXT PAGE IS A SAMPLE OF A RELEASE OF CLAIMS FOR USE IN FULFILLING THE REQUIREMENTS OF THE CLAUSES SET FORTH IN THE CONTRACT AT FAR 52.232-0005, PAYMENTS UNDER FIXED PRICE CONSTRUCTION CONTRACTS, PARAGRAPH F (h) (3), AND AT FAR 52.232-27, PROMPT PAYMENT FOR CONSTRUCTION CONTRACTS, PARAGRAPH (a) (1) (ii), WHICH INDICATE FINAL PAYMENTS REQUIRE THE PRESENTATION OF A RELEASE OF CLAIMS AGAINST THE GOVERNMENT ARISING BY VIRTUE OF THE CONTRACT, OTHER THAN CLAIMS IN STATED AMOUNTS, THAT THE CONTRACTOR HAS SPECIFICALLY EXCEPTED FROM THE OPERATION OF THE RELEASE.

Pursuant to FAR 52.232-5 and FAR 52.232-27:

RELEASE OF CLAIMS

The undersigned contractor, pursuant to the terms of Contract No. \_\_\_\_\_  
between the United States of America and said contractor for the \_\_\_\_\_  
\_\_\_\_\_ located  
at \_\_\_\_\_  
hereby releases the United States from any and all claims arising under or by virtue of said  
contract or any modification or change thereof except as follows: (Here list any claims against  
the Government and the amounts thereof. If none, so state.)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Witness the signature and seal of the undersigned this \_\_\_\_ day of \_\_\_\_\_, 19\_\_\_\_.

CONTRACTOR NAME AND ADDRESS:  
(Type or Print)

NAME AND TITLE OF PERSON  
SIGNING FOR THE CONTRACTOR

\_\_\_\_\_  
(Name)

\_\_\_\_\_  
(Type or Print Name)

\_\_\_\_\_  
(Address)

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(City, State, Zip Code)

\_\_\_\_\_  
(Official Title)

CONTRACTOR SEAL:

NOTARY PUBLIC:  
WITNESS:

\_\_\_\_\_  
(Type or Print Name)

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Address)

\_\_\_\_\_  
(City, State, Zip Code)

NOTARY SEAL: