

ATTACHMENT A

SECTION L

DAAE20-00-R-0172

L.14 PROPOSAL INSTRUCTIONS

L.14.1 Offerors must comply with the following instructions. Deviations from the instructions may result in an offer being considered inadequate for evaluation purposes.

L.14.2 It is the responsibility of the offeror to prepare a clear, concise, complete, detailed and logically organized proposal for evaluation.

L.14.3 FORMAT

L.14.3.1 Proposals shall be submitted in electronic format. Hard copy proposals will not be accepted. Please refer to specific instructions for electronic submission of offers contained elsewhere in Section L of this solicitation.

L.14.3.2 Proposals shall consist of two sections as set forth below. Each section shall be as brief as possible. All information specific to each section shall be confined to that section:

SECTION I: PRICE

SECTION II: PERFORMANCE RISK

L.14.4 AUTHORSHIP

L.14.4.1 Any portion of the proposal that is written or prepared by someone other than an employee of the offeror shall be identified, and the relationship of the writer or preparer to the offeror shall be indicated.

L.15 PRICE

L.15.1 Instructions to Offerors.

L.15.2 Section I shall be duly signed, executed and fully completed. This includes Standard Form 33 and all applicable sections requiring execution by the contractor.

L.15.3 Offerors are to fill in the blocks under the column "Unit Price". Offerors who condition their proposal to specific ordering quantities or ordering periods may be rejected as unacceptable.

L.16 PERFORMANCE RISK

L.16.1 Performance Risk. Past performance information shall include a description of previous U.S. Government and/or commercial contracts (all prime and major subcontracts), that are relevant/similar in size, scope and complexity to the effort required in this solicitation; and performed, and/or delivered during the last three (3) years previous to the date of this solicitation.

L.16.2 For each relevant past contract, offerors shall provide the following information on the attached "Summary of Relevant Contract Experience":

1. Contract Number
2. Contract Type
3. Cage/Duns Numbers
4. Place of Performance
5. Original Contract Value
6. Current Contract Value
7. Original Performance Schedule
8. Current/Revised Performance Schedule
9. Government/Commercial Activity Address

10. Points of Contact: Telephone Number/Fax Number/E-Mail Address

11. Description of the scope of work requirements, and a discussion of similarities between the contract scope of work and the scope of work in this solicitation. Description of the objectives achieved to date on the referenced contract. Include an explanation of instances where technical or schedule requirements were not met, and any corrective actions taken to avoid such problems in the future.

L.16.3 Cancellations and Terminations.

L.16.3.1 Identify any recent contracts which may have been terminated or cancelled for any reason, in whole or in part. Include prime contractors, contracts under which you were a subcontractor, and/or any of your subcontractor's contracts. Provide the same information as requested in paragraph L.3.2 above for these contracts.

L.16.3.2 If there were no cancellations or terminations, please provide a statement to that effect

L.16.4 The Government may use data that you provide, and data that is gathered from other sources to evaluate past performance. Since the Government may not interview all the sources you provide, it is incumbent upon each offeror to provide an explanation for all data provided. The Government does not assume the duty to search for data to cure problems found in proposals. The burden of providing thorough and complete past performance remains with the offeror. The Government may assess a higher risk rating to a proposal, or reject a proposal, if it does not contain the information required.

L.17 SUBCONTRACTORS. If the offeror intends to subcontract a major portion of the requirement of the solicitation, the offeror shall identify the proposed subcontractors and provide adequate information per L.3, to allow the Government to perform an evaluation of the subcontractors' capabilities and abilities to perform all required tasks.

ATTACHMENT B

SECTION M

DAAE20-00-R-0172

M.7 BASIS FOR AWARD

M.7.1 The Government will make an award to that offeror whose proposal represents the best value to the Government based on an integrated assessment of price and performance risk. Performance risk is slightly more important than price.

M.7.2 Under this trade-off/best value acquisition, the Government reserves the right to make an award to other than the low priced offeror; or to other than the offeror rated highest in the non-priced factor. Although price is not the most important consideration, it could be controlling where an otherwise superior proposal is at an unaffordable or unreasonable price, where two proposals are otherwise considered equal, or where the advantages of a superior proposal are not worth the price premium.

M.7.3 Proposals which merely offer to perform the work in accordance with the request for proposal, or which are so lacking in content and detail that the Government cannot conduct a meaningful evaluation without significant supplementation, are unacceptable and will not be considered for award.

M.7.4 The Contracting Officer may obtain a pre-award survey to facilitate the evaluation of any offeror's proposal, and may consider the findings of any such pre-award survey in the selection decision.

M.8 PRICE

M.8.1 The CLIN price will be evaluated with the option price. The sum of these prices will become the total evaluated price.

M.8.2 Any proposal, which is unreasonably high or low in price, will be deemed indicative of a failure to comprehend the Government's requirements, and may be rejected for such a reason.

M.9 PERFORMANCE RISK

M.9.1 The Government will conduct a performance risk assessment based on past performance as it is related to the probability of successful accomplishment of the required effort. When assessing performance risk, the Government will focus its inquiry on the past performance of the offeror as it is related to the solicitation requirements, including quality and contract schedules.

M.9.2 The Government will focus its past performance inquiry on all aspects of contract performance, including quality of workmanship, delivery schedule conformance, and the offeror's general history of cooperative behavior and commitment toward customer satisfaction.

M.9.3 Performance Risk Ratings. Performance risk will be adjectively assessed with a risk rating applied to each offeror as follows:

EXCELLENT <i>VERY LOW RISK</i>	Essentially no doubt exists that the offeror will successfully perform the required effort based on previous performance history.
GOOD <i>LOW RISK</i>	Little doubt exists that the offeror will successfully perform the required effort based on previous performance history.
ADEQUATE <i>MODERATE RISK</i>	Some doubt exists that the offeror will successfully perform the required effort based on previous performance history.
MARGINAL <i>HIGH RISK</i>	Substantial doubt exists that the offeror will successfully perform the required effort based on previous performance history.
POOR <i>VERY HIGH RISK</i>	It is extremely doubtful that the offeror will successfully perform the required effort based on previous performance history.
NEUTRAL <i>UNKNOWN RISK</i>	There is no meaningful, relevant record of previous performance.

M.9.3.1 Performance Risk.

M.9.3.1.1 A significant achievement, problem or lack of relevant data in any element of the work can become an important consideration in the source selection process. A negative finding under any element may result in an overall high performance risk rating.

M.9.3.1.2 Therefore, offerors are reminded to include all relevant past efforts, including demonstrated corrective actions, in their proposals. The lack of meaningful, relevant past performance records may result in an unknown performance risk rating.

ATTACHMENT C

**SUMMARY OF RELEVANT CONTRACT EXPERIENCE
PAST PERFORMANCE PROPOSAL**

DAAE20-00-R-0172

CONTRACTOR:

1. CONTRACT NO.	2. CONTRACT TYPE:	3. CAGE CODE/DUNS #		
4. PLACE OF PERFORMANCE:	5. ORIGINAL CONTRACT VALUE:	6. CURRENT CONTRACT VALUE:		
7. ORIGINAL PERFORMANCE SCHEDULE:	8. CURRENT/REVISED PERFORMANCE SCHEDULE:	9. Govt/Comm Activity Address:		
10 POINTS OF CONTACT				
TITLE	NAME	PHONE// FAX	E-MAIL	
<i>CONTRACTING OFFICER</i>				
<i>ADMINISTRATIVE CONTRACTING OFFICER</i>				
<i>CONTRACTING OFFICER'S REP (COR)</i>				
<i>COMMERCIAL REPRESENTATIVE</i>				

11. NARRATIVE: Describe contract scope of work and similarities between the contract scope of work and the scope of work in this solicitation. In addition, describe the objectives achieved to date on the contract with respect to quality of performance, timeliness of performance, and customer satisfaction. Identify any instances where the technical or schedule requirements were not met, and describe the corrective actions taken.

SPECIAL PACKAGING INSTRUCTION				Form Approved OMB No. 0704-0188	
<small>Public reporting burden for this collection of information is estimated to average 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and reviewing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to Washington Headquarters Office, Paperwork Reduction Project (0704-0188), Washington, DC 20503. Please direct all correspondence to the Office of Management and Budget, Paperwork Reduction Project (0704-0188), Washington, DC 20503.</small>					
1. PART OR DRAWING NO. NOMENCLATURE 9376233-2 CIRCUIT CARD ASSEMBLY-SCAN CONTROL			2. CODE IDENT 18200		3. SPI NO. (AM) P8376233-2
4. NATIONAL STOCK NO. 5998-01-488-2563			5. DATE OF DRAWING (SPI)(YYMMDD) 99-08-17		6. REVISION / ERR NO. -/1.9K2033
7. QUP / UNIT OF ISSUE 1/EA	8. ICG	9. UNIT PACK WT. (LB) (OZ)		10. UNIT PACK CD (OZ) (FT.)(#.000)	
		1.4		0.107	
11. UNIT PACK SIZE (INCHES)(W X H)			29. DESCRIPTION		
12. MILITARY PRESERVATION MIL-STD-2073-1C, METHOD 41			18. STEPS 1	19. RECD	DWG. 9370051, SEE NOTE (A)
13. CLEANING					
14. DRYING					
15. PACKING					
A. LEVEL A SEE NOTE A.					
B. LEVEL B SEE NOTE A.					
16. MARKING SEE NOTE A.					
17. NOTES/DRAWING					
<p>* UNLESS OTHERWISE SPECIFIED, CLEANING AND DRYING SHALL BE IN ACCORDANCE WITH PARAGRAPH 5.2.1 OF MIL-STD-2073-1. WEIGHTS AND SIZES ARE ESTIMATED AND MAY VARY SLIGHTLY. INTERMEDIATE PACKAGING AND PACKING WILL BE IN ACCORDANCE WITH SPECIFICATION MIL-STD-2073-1 OR AS OTHERWISE SPECIFIED HEREIN.</p> <p>(A) PRESERVATION, PACKAGING, PACKING AND MARKING SHALL BE IN ACCORDANCE WITH DWG. 9370051.</p>					
WSC:JE ITEM SIZE: 5.94X4.88X0.92 ITEM WEIGHT: 0.98 APPROVED: JAMES E. ZOLL					
STATEMENT A, UNLIMITED					

DOCUMENT SUMMARY LIST

Item: CIRCUIT CARD ASSEMBLY A-5
 NSN: 5998-01-456-2563
 Control Number/PRON: P48ACCX4

Identifies all first tier documents (cited in SOW) (applicable DIDs). Also included are all referenced documents (2nd, (includes DID block 10 references), 3rd and lower tier) which have been tailored.

DOCUMENT CATEGORY:

CATEGORY 0 - Unless otherwise specified in the solicitation, contract, or contract modifications, all documents are for guidance and information only.

CATEGORY 1 - The requirements contained in the directly cited document are contractually applicable to the extent specified. All referenced documents are for guidance and information only.

CATEGORY 2 - The requirements contained in the directly cited document and the reference documents identified in the directly cited document are contractually applicable to the extent specified. All subsequently referenced documents are for guidance and information only.

CATEGORY 3 - Unless otherwise specified in the solicitation, contract or contract modification, all requirements contained in the directly cited document and all reference and subsequently referenced documents are contractually applicable to the extent specified.

Document Number (Contract Reference) Applicable Tailoring	Document Title	Document Date/ Document Category
1a. MIL-STD-2549 Table DIP 4-1	Configuration Management Data Interface	30 Jun 97 Cat 2
1b. DI-CMAN-81554 (seq A001)	Configuration Change Control Data Information Packet	30 Jun 97 Cat 2
2. ANSI/ISO/ASQC Q9002 or equivalent	Model for Quality Assurance in Production, Installation & Servicing	18 Jul 94

CONTRACT DATA REQUIREMENTS LIST

DD FORM 1423 (MECHANIZED)

CATEGORY: MISC SYSTEM/ITEM: CIRCUIT CARD ASSEMBLY A-5

TO CONTRACT/PR: P48ACCX4

1. SEQUENCE NUMBER		14. DISTRIBUTION	DRFT/REG/REPRO COPIES
2. TITLE OF DATA ITEM			
3. SUBTITLE			
4. DATA ITEM NUMBER			
5. CONTRACT REFERENCE			
6. TECHNICAL OFFICE	7. DD	8. APP	9. DIST STATEMENT
	250	CODE	REQUIRED
10. FREQUENCY	11. AS OF DATE		15. TOTAL:
12. DATE OF 1ST SUBMISSION	13. DATE OF SUBSEQUENT SUBMISSION		
16. REMARKS			

1. A001		14. AMSTA-AR-ES	/ /
2. CONFIGURATION CHANGE CONTROL*		(ECALS)	/ /
3. ENGINEERING ACTIONS			
4. DI-CMAN-81554			
5. SECTION C			
6. AMSTA-AR-ES	7. NO	8. -	9. **
10. ASREQ	11. ---		15. TOTAL 0/ 0/ 0
12. ASREQ		13. ASREQ	

16. REMARKS
 PREPARE ENGINEERING ACTIONS IAW DI-CMAN-81544 AND SUBMIT ELECTRONICALLY VIA ECALS WORLDWIDE WEB PAGE [HTTP://EDMD4.PICA.ARMY.MIL/](http://EDMD4.PICA.ARMY.MIL/). *DATA INFORMATION PACKET **DISTRIBUTION STATEMENT WILL BE ASSIGNED AND IMPLEMENTED BY THE DOD CONFIGURATION MANAGER. THE POC FOR ECALS IS LEE SADAUSKAS, AMSTA-AR-QAW, (973) 724-6626 LEES@PICA.ARMY.MIL.

APPROVED BY: STEPHEN J HANSEN, SDMO, AMSTA-AR-QAD

DATE: 10/19/1999