



16 May 2003

PTB-03-0019

Department of the Army
United States Army Tank – Automotive and Armaments Command
1 Rock Island Arsenal
Rock Island, Illinois 61299-7630

Attention: Ms. Sheryl L. DeVol, AMSTA-LC-CTR-R
Contract Specialist

Subject: Contract DAAE20-01-D-0004/0001
Intermediate New Generation Army Targetry System (INGATS)
Performance Description Paragraph 3.5.1. Vermin and Tamper Resistant

Reference: (1) Lockheed Martin E-mail Message dated 23 April 2001
(2) Government E-mail Message dated 18 April 2003
(3) Government E-mail Message dated 10 April 2003
(4) Lockheed Martin Letter PTB-03-0003 dated 24 January 2003
(5) Government E-mail with Minutes of INGATS Meeting dated 18 January 2003
(6) Government Letter, Warranty Claim Action WA2M00048, dated 13 January 2003
(7) Lockheed Martin Letter PTB-02-0091 dated 16 December 2002

Dear Ms. DeVol:

In keeping with recent discussion, Lockheed Martin hereby offers the following contract consideration in full and complete settlement of the March 2001 INGATS Performance Description, Paragraph 3.5.1 Vermin and Tamper Resistant, requirement:

- (1) The Government will accept Items (1), (2), (3), and (4) concerning the SIT/DSIT Keypad Cover and Warranty Claim Action (WCA) WA2M00048, as proposed in the Reference (4) letter.
- (2) Lockheed Martin will provide the following INGATS replacement cables with vermin resistant metal braid sheathing to Camp Ripley, MN, at no additional cost:
 - (a) SIT Power Cable, Part Number 15705070, 18 each
 - (b) SIT Data Cable, Part Number 15705069, 5 each
 - (c) MIT Cable, Part Number 15705138, 1 each
- (3) Lockheed Martin will provide vermin resistant metal braid sheathing for the cable part numbers noted in Item (2) above. This equates to 515 each of Part Numbers 15705070 and 15705069, and 14 each of Part Number 15705138. This is enough metal braid sheathing to perform a field retrofit of the total INGATS requirements for these three cables. The ranges will be expected to perform a field retrofit in accordance with installation instructions provided by Lockheed Martin.
- (4) Lockheed Martin will prepare and kit the retrofit material in Huntsville, including cutting the sheathing and heat shrink tubing to the required lengths. We will then package the kits by cable part number and ship the retrofit material to the ranges.

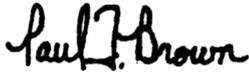
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- (5) Lockheed Martin will provide installation instructions in each retrofit material kit explaining in detail how to install the protective covering.
- (6) The Government will acknowledge acceptance of this offer by reply e-mail, and issue a no cost bilateral modification to the INGATS contract incorporating this agreement by 30 May 2003.

Pictures of the SIT Power and Data Cables, and MIT Cable, depicting the described metal braid sheathing and heat shrink tubing protection are enclosed. Should you have any questions or need additional information, please call me at (256) 880-5522.

Sincerely,



Paul T. Brown
Contracts Manager

Enclosures: As stated