



SEILER
INSTRUMENT & MANUFACTURING COMPANY, INC.
170 East Kirkham Avenue
St. Louis, Missouri 63119-1791 USA
1-800-489-2282
314-968-2282
Fax: 314-968-2637 Corporate
Fax: 314-968-9217 Surveying
Fax: 314-968-3601 Microscope



January 13, 2000

TACOM-ROCK ISLAND
AMSTA-LC-CAC-C
Judy Bechtler-Holzer
Rock Island IL 61299-7630

43th Contract DAAE20-99-C-0108

Dear Judy,

Thank you for the call requesting the option quantity on the Projector Reticle. Seiler Instr. would be please to accept this add-on at the same price with the delivery schedule adjusted to reflect the following:

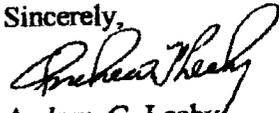
10 units on or before August 15, 2000
10 on or before September 14, 2000

At this time we would also agree to accept these units at FOB: Destination vs. the Origin requirement.

Our pricing is based upon having some inventory and catching some of the machining parts as a full lot. If there is any other units on the horizon that might become a real need I would like to strongly suggest that we look at ordering them now and catching the lot run. To run future units in smaller quantities later may be a real cost/price problem.

Again, Thank You.

Sincerely,


Andrew G. Leahy
Contract Adm.

2698
309-782-4753

DAAE20-99-C-0108/P00001/ATTACHMENT