

Pricing Sheet
 DAAE20-03-R-0144
 Cable Assy, Switch Electronic

Pricing Ref: 2003-04016

EXHIBIT A

10-Apr-03

CLIN 0001 NSN: 6105-00-607-2711
 Cable Assy, Switch Electronic

F A T	\$									
	Ordering Period 1		Ordering Period 2		Ordering Period 3		Ordering Period 4		Ordering Period 5	
Order Quantity	Unit Price	Weight								
160 - 275		50%		20%		20%		20%		20%
276 - 400		45%		70%		70%		70%		70%
401 - 500		5%		10%		10%		10%		10%
	0	100%	0	100%	0	100%	0	100%	0	100%

1. The total evaluated price will be calculated by summing the product resulting from the multiplication of each ordering period unit price by its respective weight and the maximum order quantity of the range for each ordering period.
2. The FAT costs will be added as part of the total evaluated price, if appropriate.
3. The sum of the evaluated price and FAT costs will be the Total Evaluated Price.
4. For evaluation purposes, the Government has weighted the ranges based on the likelihood that if an order is placed, it will be in that range.
5. If a FAT is required it's cost may be added to the delivery order price, when issued; and amortized into the unit price.