



DEPARTMENT OF THE ARMY
UNITED STATES ARMY TANK - AUTOMOTIVE AND ARMAMENTS COMMAND
ROCK ISLAND, ILLINOIS 61299-7630

REPLY TO
ATTENTION OF

23 MAY 2000

Artillery and Mortars Contracting Group
Team A

SUBJECT: Request for Proposal No. DAAE20-00-R-0174

Mr. Bob Spillan
Sales Manager
Seiler Instrument & Manufacturing Company
170 East Kirkham Avenue
St. Louis, MO 63119-1791

Dear Mr. Spillan:

This Activity has requirements to procure 100 each, M118 Elbow Telescope Repair Parts Kits, technical assistance, and instruction and training in the basic procedures associated with refurbishment of the M118 Series Elbow Telescope for the Government of Austria.

We are enclosing the Statement of Work and a CD-ROM to accomplish these requirements. Please provide the undersigned with a firm-fixed price proposal suitable for negotiation purposes. Your proposal should include all required support documents for this analysis. The closing date for this solicitation is 23 Jun 00.

We briefly discussed these requirements with Mr. Leahy when we visited your facility March 13-14, 2000. We will be providing a formal Request for Proposal within the next two weeks with the appropriate clauses, provisions, and schedules required.

The Government of Austria has enough parts right now for Seiler to provide the training on the refurbishment. We would like to accomplish this part of the effort in the month of September 2000. Please advise when Seiler can deliver the Repair Parts Kits. The Government of Austria will pay for the shipping costs.

The point of contact is Ms. Terri Maple, AMSTA-LC-CFAA, telephone (309) 782-6096, facsimile (309) 782-0048, or e-mail: maplet@ria.army.mil.

Sincerely,

A handwritten signature in black ink that reads "Barry R. Hartleben".

BARRY R. HARTLEBEN
Contracting Officer

2 Enclosures

ATTACHMENT 001



SEILER
INSTRUMENT & MANUFACTURING COMPANY, INC.

170 East Kirkham Avenue
St. Louis, Missouri 63119-1791 USA
1-800-489-2282
314-968-2282
Fax: 314-968-2637 Corporate
Fax: 314-968-9217 Surveying
Fax: 314-968-3601 Microscope



July 12, 2000

Artillery and Mortars Contracting Group
Team A/Terri Maple
Re: DAAE20-00-R-0174

Dear Ms. Maple:

Following is out quotation for the referenced RFP:

M118 Repair Parts Kit, GPL0023, 100 kits @ \$290.00 per kit. Delivery: 180 days.
Special Tools, \$500.00
Manager/trainer to instruct in the refurbishment of the M118 Elbow Telescope, \$500.00
per day (includes travel days, but not days off in Europe, unless days off are government
caused)

All expenses are to be reimbursed at cost plus 9%. Expenses include, but are not limited
to airfare, hotel, car, meals, etc.

Sincerely,

Seiler Instrument & Mfg Co Inc


Bob Spillan
Marketing Manager

STATEMENT OF WORK

1. Purpose: This Statement of Work (SOW) provides the technical requirements for the production of M118 Elbow Telescope Repair Parts Kits and defines a level of technical assistance required for the refurbishment and upgrade of M118 Elbow Telescopes.

2. Background: The US Army is providing technical assistance to the Government of Austria in the modernization of the Austrian M109 Series Self-Propelled Howitzer fleet. The M118 Series Elbow Telescope is a component of the Austrian M109 Series SPHs that requires refurbishment and upgrade. To assist the Government of Austria, the US Army will provide hardware kits and technical assistance in the refurbishment and upgrade of the Austrian owned M118 Series Elbow Telescopes to the M118A3 configuration. The technical assistance will be provided to Austrian Army personnel in Salzburg, Austria.

3. Applicable Documents: The following documents are applicable to this SOW to the extent specified herein. Revisions are as specified, unless otherwise noted.

3.1 Military Specifications: None.

3.2 Military Publications:

MWO 9-1240-401-50-3	M118A2 Elbow Telescope (Secure Lighting PIP) – dated 1 April 1991.
TM 9-1240-401-34&P	Direct Support and General Support Maintenance Manual (Including Repair Parts and Special Tools and Depot Maintenance Repair Parts Lists) for Telescope Mount: M146, Elbow Telescope: M118A2, Elbow Telescope: M118A3, Telescope Mount: M145, Telescope Mount: M145A1, Panoramic Telescope: M117, Panoramic Telescope: M117A2, Periscope: M42, Linkage Assembly – dated July 1993.

4. Scope:

4.1 Kit Production: The contractor shall produce 100 each, M118 Elbow Telescope Repair Parts Kits. Each kit shall contain the most current production configuration, unless specific revision levels are identified below, of the following parts:

<u>Part Number</u>	<u>Description</u>	<u>Quantity</u>
8215808 Rev B	Cell Assembly	1
8615829 Rev E	Variable Resister	1

8615992 Rev C	Packing	1
8615994 Rev C	Packing	1
8615998 Rev E	Packing	1
10512979 Rev B	Eyepiece Assembly	1
MS16996-14	Screw	4
MS16996-22	Screw	4
MS35338-81	Washer	4
MS35338-82	Washer	4
MS9021-145	Packing	1
MS9021-150	Packing	1

4.1.1 Kit Packaging: The contractor shall package the M118 Elbow Telescope Repair Parts Kits in accordance with the following:

4.1.2 Protection: The contractor shall be responsible for packaging the kits in a manner that will provide physical and mechanical in-transit protection to the contents of the kit. Further, the packaging shall allow for handling/movement to and from storage site to the optical facility and shall provide for a storage period up to five years in enclosed facilities without damage or deterioration to the kits.

4.1.3 Marking: The contractor shall include a package contents listing in the interior of each kit and shall affix to the exterior of each kit on two (2) sides a label containing, at a minimum, the following information:

Kit Number: GPL0023

Kit Nomenclature: M118 Elbow Telescope Repair Parts Kit

Contractor's CAGE Code

Contract Number

4.2 Technical Assistance: The contractor shall provide technical assistance to the Government of Austria at the location where Austrian Army optical equipment is maintained in Salzburg, Austria. The Austrian Army will make available the M118 Series Elbow Telescope special alignment fixture, PN 5800954, as well as general optical cleaning and inspection equipment for use during the technical assistance effort. The contractor shall provide all other special tools and or equipment required for the technical assistance effort, unless otherwise agreed to by the Contracting Officer. The Austrian Army will also make available M118A2 Elbow telescopes in Condition Code F for use during this technical assistance effort. The technical assistance shall include, at a minimum, the following requirements.

4.2.1 Telescope Refurbishment: The contractor shall provide instruction and training in the basic procedures associated with refurbishment of the M118 Series Elbow Telescope. This effort shall specifically address disassembly procedures, routine maintenance operations, reassembly procedures, and test requirements in accordance with US Army Technical Manuals. All applicable procedures and requirements contained in TM 9-1240-401-34&P shall be addressed in sufficient detail to enable the Austrian Army

technicians to perform routine M118 Series Elbow Telescope maintenance activities without outside assistance.

4.2.2 Telescope Upgrade: The contractor shall provide instruction and training in the upgrade of M118A2 Elbow telescopes to the M118A3 configuration. The US Army instructions for the conversion/upgrade of M118A2 Elbow Telescopes to the M118A3 configuration, MWO 9-1240-401-50-3, have been provided to the Government of Austria. The modification kits, PN 12599306, required for this upgrade have been purchased by the Government of Austria from the US Army and will be made available to the contractor during this training effort. The modification kits contain the following components:

<u>PN</u>	<u>Nomenclature</u>	<u>Qty</u>
MS35206-215	Screw	2
MS35206-219	Screw	2
MS35333-103	Lock washer	2
MS35338-40	Lock washer	2
MS35649-225	Nut	2
NAS43DD-0-8	Spacer	2
NAS43DD-0-32	Spacer	2
8615996	Packing, Preformed	1
8616002	Packing, Preformed	1
9356015	Identification Plate	1
12599285	Circuit Board Assembly	2

4.2.3 Technical Assistance Period of Performance: A US Army representative will accompany the contractor representative for the technical assistance effort. It is anticipated that the technical assistance effort will involve the refurbishment and upgrade of approximately 3 to 5 M118 Series Elbow Telescopes. This period of performance is estimated to require 5 to 10 working days. However, the technical assistance effort will be terminated at the discretion of the Government of Austria when they are satisfied with the level of assistance provided. At that point, direction to cease TDY in Austria and return to the US will be provided to the contractor by the Contracting Officer or his/her designated representative.

AWARD CONTRACT		1. This Contract Is A <input checked="" type="checkbox"/> Fixed Order Under SFAS (15 CFR 700)		Ending 2005		Page 1 Of 20	
2. Contract (Proc. Inst. Ident.) No. DAAS20-00-C-0131		3. Effective Date		4. Acquisition/Purchase Request/Project No. SEE SCHEDULE			
5. Issued By TACOM-ROCK ISLAND AMSTA-LE CFA-0 7003 MAPLE 103-0016 ROCK ISLAND IL 61299-7630		Code 452009		6. Administered By (If Other Than Item 5) DONG ST LOUIS 1322 SPRUCE STREET ST LOUIS MO 63103-2012		Code 82605A	
7. Name And Address Of Contractor (No. Street, City, County, State, And Zip Code) SEILER INSTRUMENTS AND HQ CO INC 170 E KIRKMAN AVE ST LOUIS MO 63119-1766		8. Delivery <input type="checkbox"/> FOB Origin <input checked="" type="checkbox"/> Other (See Below) SEE SCHEDULE		9. Document For Prompt Payment Net 30 Days			
10. Submit Invoice (4 Copies Unless Otherwise Specified) To The Address Shown In: Item 12		11. Ship To/Mark For SEE SCHEDULE		12. Payment Will Be Made By DEAN COLLEGE CENTER WEST ESTABLISHMENT OPERATIONS PO BOX 102301 COLUMBUS OH 43210-2301		Code HQ9339	
13. Authority For Using Other Than Full And Open Competition: <input checked="" type="checkbox"/> 19 U.S.C. 2394(c) <input type="checkbox"/> 41 U.S.C. 251(c)		14. Accounting And Appropriation Data SEE SECTION 9		15. Business: Other Small Business Performing In U.S. Code 11234 Facility Code			
15A. Item No. SEE SCHEDULE		15B. Schedule Of Supplies/Services CONTRACT TYPE: Fixed-Price Cost-Plus-Fixed-Fee		15C. Quantity		15D. Unit	
				15E. Unit Price		15F. Amount	
				15G. Total Amount Of Contract		SEE SCHEDULE	
16. Table Of Contents							
(X)	Section	Description	Page(s)	(X)	Section	Description	Page(s)
X	A	Schedule/Contract Form	1	X	I	Contract Clauses	14
X	B	Supplies or Services and Prices/Costs	2	Part III - List Of Documents, Exhibits, And Other Attachments			
X	C	Description/Specs/Work Statement	3	X	J	List of Attachments	20
X	D	Packaging and Marking	10	Part IV - Representations And Instructions			
X	E	Inspection and Acceptance	13	X	K	Representations, Certifications, and Other Statements of Officers	
X	F	Deliveries or Performance	12	X	L	Intent, Conditions, and Notice to Officers	
X	G	Contract Administration Data	14	X	M	Evaluation Factors for Award	
X	H	Special Contract Requirements	15				
Contracting Officer Will Complete Item 17 Or 18 As Applicable							
17. <input checked="" type="checkbox"/> Contractor's Negotiated Agreement: (Contractor is required to sign this document and return 2 signed copies to issuing office.) Contractor agrees to furnish and deliver all items or perform all the services set forth or otherwise identified above and on any continuation sheets for the consideration stated herein. The rights and obligations of the parties to this contract shall be subject to and governed by the following documents: (a) this award/contract, (b) the solicitation, if any, and (c) such provisions, representations, certifications, and specifications, as are attached or incorporated by reference herein. (Attachments are listed herein.)				18. <input type="checkbox"/> Award (Contractor is not required to sign this document.) Your offer on Solicitation Number _____ including the additions or changes made by you which additions or changes are set forth in full above, is hereby accepted as to the items listed above and on any continuation sheets. This award commences the contract which consists of the following documents: (a) the Government's solicitation and your offer, and (b) this award/contract. No further contractual document is necessary.			
19A. Name And Title Of Signer (Type Or Print) Andrew G. Leahy Contract adm				20A. Name Of Contracting Officer BARRY R. HORTLANDER BARTLEMSBURIA ARMY MIL 702-2114			
19B. Name of Contractor By <i>[Signature]</i> (Signature of person authorized to sign)		19C. Date Signed 00OCT19		20B. United States Of America By _____ (Signature of Contracting Officer)		20C. Date Signed	

PREVIOUS EDITIONS UNUSABLE

GPO : 1985 - 478-632

Standard Form 25 (Rev. 4-85)
Prescribed By GSA FPMR (41 CFR) 101-11.6