

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS				1. Requisition Number SEE SCHEDULE		Page 1 Of 4	
Offeror To Complete Block 12, 17, 23, 24, & 30							
2. Contract No. DAAE20-02-D-0132		3. Award/Effective Date 2002SEP26		4. Order Number		5. Solicitation Number	
7. For Solicitation Information Call:		A. Name TERRI MAPLE		B. Telephone Number (No Collect Calls) (309)782-6692		6. Solicitation Issue Date	
9. Issued By TACOM-ROCK ISLAND AMSTA-LC-CTT-M ROCK ISLAND IL 61299-7630		Code W52H09		10. This Acquisition Is		11. Delivery For FOB Destination Unless Block Is Marked	
e-mail: MAPLET@RIA.ARMY.MIL				<input checked="" type="checkbox"/> Unrestricted		<input checked="" type="checkbox"/> See Schedule	
				<input type="checkbox"/> Set Aside: % For		<input checked="" type="checkbox"/> 13a. This Contract Is A Rated Order Under DPAS (18 CFR 700)	
				<input type="checkbox"/> Small Business <input type="checkbox"/> Small Disadv Business <input type="checkbox"/> 8(A)		13b. Rating DOC9	
				SIC:		14. Method Of Solicitation	
				Size Standard:		<input type="checkbox"/> RFQ <input type="checkbox"/> IFB <input type="checkbox"/> RFP	
15. Deliver To SEE SCHEDULE		Code		16. Administered By DCMA TWIN CITIES BISHOP HENRY WHIPPLE FEDERAL BLDG 1 FEDERAL DRIVE, ROOM 1150 FORT SNELLING MN 55111			
				Code S2401A			
Telephone No.							
17. Contractor/Offeror BOBCAT COMPANY 250 E BEATON DRIVE WEST FARGO ND 58078-6000		Code 1QK63 Facility		18a. Payment Will Be Made By DFAS COLUMBUS CENTER DFAS-CO/WEST ENTITLEMENT OPERATIONS PO BOX 182381 COLUMBUS OH 43218-2381			
				Code HQ0339			
Telephone No.							
<input type="checkbox"/> 17b. Check If Remittance Is Different And Put Such Address In Offer		18b. Submit Invoices To Address Shown In Block 18a Unless Block Below Is Checked <input type="checkbox"/> See Addendum					
19. Item No.		20. Schedule Of Supplies/Services		21. Quantity		22. Unit	
		SEE SCHEDULE Contract Expiration Date: 2007SEP30 (Attach Additional Sheets As Necessary)				23. Unit Price	
						24. Amount	
25. Accounting And Appropriation Data						26. Total Award Amount (For Govt. Use Only) \$0.00	
<input type="checkbox"/> 27a. Solicitation Incorporates By Reference FAR 52.212-1, 52.212-4, FAR 52.212-3 And 52.212-5 Are Attached.						<input type="checkbox"/> Are <input type="checkbox"/> Are Not Attached.	
<input checked="" type="checkbox"/> 27b. Contract/Purchase Order Incorporates By Reference FAR 52.212-4, FAR 52.212-5 Is Attached. Addenda						<input checked="" type="checkbox"/> Are <input type="checkbox"/> Are Not Attached.	
28. Contractor Is Required To Sign This Document And Return _____ Copies <input type="checkbox"/> To Issuing Office. Contractor Agrees To Furnish And Deliver All Items Set Forth Or Otherwise Identified Above And On Any Additional Sheets Subject To The Terms And Conditions Specified Herein.				29. Award Of Contract: Reference _____ Offer <input type="checkbox"/> Dated _____. Your Offer On Solicitation (Block 5) Including Any Additions Or Changes Which Are Set Forth Herein Is Accepted As To Items:			
30a. Signature Of Offeror/Contractor				31a. United States Of America (Signature Of Contracting Officer)			
30b. Name And Title Of Signer (Type Or Print)		30c. Date Signed		31b. Name Of Contracting Officer (Type Or Print) HOWARD LEWIS /SIGNED/ LEWISH@RIA.ARMY.MIL (309)782-3506		31c. Date Signed	
32a. Quantity In Column 21 Has Been <input type="checkbox"/> Received <input type="checkbox"/> Inspected <input type="checkbox"/> Accepted And Conforms To The Contract Except As Noted				33. Ship Number		34. Voucher Number	
				<input type="checkbox"/> Partial <input type="checkbox"/> Final		35. Amount Verified Correct For	
32b. Signature Of Authorized Government Representative		32c. Date		36. Payment <input type="checkbox"/> Complete <input type="checkbox"/> Partial <input type="checkbox"/> Final		37. Check Number	
				38. S/R Account Number		39. S/R Voucher Number	
				40. Paid By			
41a. I Certify This Account Is Correct And Proper For Payment				42a. Received By (Print)			
41b. Signature And Title Of Certifying Officer		41c. Date		42b. Received At (Location)			
				42c. Date Recd (YYMMDD)		42d. Total Containers	

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Name of Offeror or Contractor: BOBCAT COMPANY		

SUPPLEMENTAL INFORMATION

1. This award is a commercial, 5-year, firm fixed-price, indefinite delivery-indefinite quantity (IDIQ) contract for the Bobcat Model 763 Skid Steer Loader and attachments; i.e., Hydraulic Breaker, Hydraulic Auger, Combination Bucket and Pallet Fork Frame.

2. All terms and conditions of Solicitation DAAE20-02-R-0118, dated 24 June 2002 (including Amendment 0001) (Attachment 001) are incorporated and made part of this contract. The following Addenda are excluded: Addendum 1, Instructions to Offerors -- Commercial Items, Addendum 2, Evaluation -- Commercial Items, Addendum 5, Representations, Certifications and other Statements of Offerors, and Addendum 6, Provisions.

3. The following documents are incorporated into this contract by reference only and are not attached to this award document.

a. Bobcat Company's 11 July 2002 Technical Proposal.

b. Bobcat Company's 29 July 2002 letter, subject: Add to Revision 1 - July 30, 2002.

c. Bobcat Company's Subcontracting Plan dated 13 Sep 02 effective through 31 Oct 02 of Ordering Period (OP)1. An updated Subcontracting Plan will be provided to the Contracting Officer on or before 31 Oct 02. Upon approval, the updated Subcontracting Plan will be incorporated into the contract and will replace the 13 Sep 02 Subcontracting Plan. The updated Subcontracting Plan will expire on 30 September 2003.

4. In addition, Bobcat Company agrees to the following:

a. Bobcat agrees to provide a 2-year warranty on Bobcat Model 763 Skid Steer Loader and attachments.

b. Any U.S. Army soldier (customer) can contact Bobcat Company or its representatives for parts and service in the following manner:

(1) The North American Bobcat Customer Service Department's toll-free number that CONUS customers can use is: 1-800-743-4340 or (701) 678-6165 (0800-1630 Central Standard Time (CST), Monday thru Friday). After regular hours, calls are routed to Voice Mail and messages are given immediate attention the next business day.

(2) The telephone number for Europe/Africa/Middle East Service Center located in Brussels, Belgium, that OCONUS customers can use is 322-371-6979 (0830 - 1630) local time in Brussels, Belgium, Monday thru Friday.

(3) In addition, Bobcat provides 24-hour, 7-days a week E-mail and Web services.

(4) The E-mail address for customers to use is: BobcatGovernmentSales@bobcat.com.

(5) Services messages may also be placed at the Bobcat Customer Service Web Page:
http://www.bobcat.com/customer_service.html.

(6) For support including Parts, Service, Rental and Technical Support from one of Bobcat's worldwide dealers, the customer can find telephone numbers, Fax numbers and E-mail addresses by accessing Bobcat's World Wide Web-based Dealer locator at: <http://www.bobcatdealer.com>.

c. Bobcat Company or its representatives will assure 95% availability on all parts orders received by 3PM CST and Bobcat or its agents will deliver parts within 24 hours CONUS and OCONUS after receipt of an order except for remote OCONUS locations. Remote OCONUS locations will be delivered within 36 hours after receipt of order.

d. Service questions will be responded to within two (2) business days.

e. A service technician will be dispatched to a customer no later than five (5) business days from the customer request for CONUS, and no later than ten (10) business days for OCONUS (except for very remote locations). On-site Warranty service may not be available in certain geographic locations such as war zones, areas of high terrorist activity and/or civil unrest, very remote or inaccessible locations, or other areas restricted to civilians, such as certain military bases or those locations restricted by the U.S. Department of State. In these cases and where the U.S. Army would not be able to service the equipment using replacement parts shipped to them, the equipment would require transportation by the U.S. Army to our nearest available dealer or company facility.

f. Bobcat or its representatives will provide worldwide repair and replacement parts and service for a minimum of 17 years after delivery of the first Bobcat Model 763 Skid Steer Loader and to the extent its policy offers to provide for repair and replacement parts and service regardless of age.

g. In order to assure that the customer will be given top service priority and commercially competitive pricing, Bobcat Company will compensate its dealers for the delivery, training and support of all machines ordered under this contract.

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Name of Offeror or Contractor: BOBCAT COMPANY

h. Where additional high-dollar critical components are requested or desired (i.e., hydraulic or hydrostatic pumps or motors, etc.), Bobcat extends to the Government a "Repurchase" program. In the event that the unit returns to the U.S. within a 24-month period, without having used those specific high-dollar items, Bobcat will repurchase them at the acquisition price less 10% with freight pre-paid to Bobcat's warehouse.

5. To the extent there is a conflict between Bobcat Company's proposal and Addendums 7 through 10 (Purchase Description (PD) 415, 30 May 2002, Statement of Work for New Equipment Training (NET), Statement of Work for Publications, and Data Item Descriptions), the Addenda shall govern.

6. Bobcat Company's revised Pricing Evaluation Summary provided with its Final Proposal Revision to Solicitation DAAE20-02-R-0118 is incorporated herein by reference only and is not attached to this award document. These prices are effective for the life of this contract unless a bilateral modification is agreed to between the Government and Bobcat Company.

7. Ordering Periods are as follows:

- Ordering Period (OP) 1 - Award Date - 30 September 2003
- Ordering Period (OP) 2 - 01 October 2003 - 30 September 2004
- Ordering Period (OP) 3 - 01 October 2004 - 30 September 2005
- Ordering Period (OP) 4 - 01 October 2005 - 30 September 2006
- Ordering Period (OP) 5 - 01 October 2006 - 30 September 2007

8. Delivery Order 0001 for the minimum guaranteed quantities for Ordering Period (OP) 1 will be awarded concurrently with this award.

9. Thirty (30) days after receipt of D.O. 0001, the contractor shall deliver one (1) each of CLINS 0001AA through 0005AA, F.O.B. Destination, to the following address:

U.S. Army Aberdeen Test Center
ATTN: Mr. Joe Carabetta
Bldg. 400
Aberdeen Proving Ground, MD 21005-5059

The Government will conduct transportability tests on these items, which will take approximately 120 days. After the contractor receives the data from MTMCTEA and APG, the contractor will prepare a Transportability Report and submit it electronically to the Military Traffic Management Command Deployability Engineering website: <http://www.tea.army.mil/dpe/t-report.htm>, no later than 90 days prior to the first production delivery. A copy of the Transportability Report is to be E-mailed to: hollandd@ria.army.mil and maplet@ria.army.mil. The Contracting Officer will review the Transportability Report and will notify the Contractor of the approval/disapproval within 10 days of receipt of the report. Upon approval by the Contracting Officer, deliveries shall begin within 60 days at a rate of thirty (30) units per month until complete.

10. Delivery requirements, subsequent orders: For all subsequent orders, the Contractor shall begin deliveries within 60 days of receipt of order at a rate of thirty (30) skid steer loaders and attachments per month until complete.

11. All delivery orders will be issued unilaterally, with firm delivery dates and shipping instructions. Delivery schedules shall be in accordance with Schedule B for each delivery order awarded. All deliveries are F.O.B. Destination.

12. The Government's only liability under this contract is for the minimum quantity for Ordering Period (OP) 1.

*** END OF NARRATIVE A 001 ***

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LIST OF ATTACHMENTS

<u>List of</u> <u>Addenda</u>	<u>Title</u>	<u>Date</u>	<u>Number</u> <u>of Pages</u>	<u>Transmitted By</u>
Attachment 001	COMBINED SYNOPSIS/SOLICITATION (INCLUDING AMENDMENT 0001)	24-JUN-2002	059	